



A Furukawa Company

Your Optical Fiber Solutions Partner™

News Release

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## **OFS BROADENS PORTFOLIO TO SELL FUSION SPLICERS AND OPTICAL COMPONENTS**

### ***Integration of FEC Telecommunications Products Offers Stronger, Unified Product Portfolio***

**OFC/ NFOEC 2009, Booth 2539, San Diego, California, March 23, 2009** - OFS, designer, manufacturer and supplier of leading edge fiber optic network products announced today that its parent company, The Furukawa Electric Co., Ltd. (FEC), has launched a new business structure for its subsidiaries in North America. As part of this new business structure OFS has begun to sell certain FEC telecommunication products which had formerly been sold by Furukawa America Inc. (FAI), another FEC subsidiary. These products are:

- \* Optical Components, which include pump lasers, signal lasers, connector parts, etc.
- \* Fusion Splicers, which produce highly accurate, reliable splices with minimal loss for today's telecommunication networks.

Both optical components and fusion splicer product groups will continue to be sold under the FITEL® brand name. This re-alignment aims at growing the overall telecommunications business for FEC by generating added value for its customers.

"FAI and OFS have been serving many of the same customers for several years," said Dr. Timothy Murray, CEO of OFS. "We will now be able to approach them with a broader, stronger and unified telecommunications product portfolio."

The optical components sales group is part of the OFS Specialty Photonics Division (SPD) sales group under the leadership of Finn Birkedahl, Manager, Sales & Marketing SPD Telecommunications. Optical component customer service is located in OFS' Somerset, New Jersey facility.

The fusion splicer sales group is part of the OFS Fiber, Cable and Connectivity sales group led by Bill Kloss, Executive VP of Marketing & Sales, North America & CALA.

## **About OFS**

OFS is a world-leading designer, manufacturer and provider of optical fiber, optical fiber cable, connectivity, FTTx and specialty photonics solutions. Our marketing, sales, manufacturing and research teams provide forward-looking, innovative products and solutions in areas including Telecommunications, Medicine, Industrial Automation, Sensing, Government, Aerospace and Defense applications. We provide reliable, cost effective optical solutions to enable our customers to meet the needs of today's and tomorrow's digital and energy consumers and businesses.

OFS' corporate lineage dates back to 1876 and includes technology powerhouses such as AT&T and Lucent Technologies. Today, OFS is owned by Furukawa Electric, a multi-billion dollar global leader in optical communications.

For more information, please visit [www.ofsoptics.com](http://www.ofsoptics.com).

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